

# **RURAL TOURISM ASSESSMENT**

# ROSCOMMON COUNTY DATA REPORT

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MICHIGAN STATE UNIVERSITY Extension

# Michigan State University Extension Rural Tourism Assessment

## **Phase 1: Planning and Asset Identification Workshop**

Phase I serves as the foundational stage of the Rural Tourism Assessment (RTA) process. During this initial phase, held in workshop format facilitated by Michigan State University Extension, stakeholders identify assets and key metrics central to their tourism economy. Identified assets are prioritized by stakeholders which serve to support subsequent Phases. Additional steps are taken to generate specific questions stakeholders would like answered from First Impressions Tourism (FIT) assessment(s) conducted during and central to Phase 2.

## Phase 2: (Data Collection and Analysis)

Phase 2 centers on gathering data generated through surveys and site visits using MSU Extensions FIT program. FIT provides valuable insights into the tourism experience from both first-time visitors and community perspectives generated in Phase 1. The collected data is then thoroughly analyzed to identify strengths, weaknesses, and opportunities related to rural tourism development in participating communities. Presentations are then generated for the purpose of sharing with community stakeholders offered a community forum setting as part of Phase 3.

## Phase 3: Results Dissemination and Community Engagement

Approximately six months after completing Phase 2, Phase 3 commences. Results obtained from Phases 1 and 2 are merged and shared with stakeholders participating in the Rural Tourism Assessment. This phase also provides an opportunity for residents and community members to engage in discussions and provide feedback on the first-time visitor perspective, findings, fostering collaboration and shared decision-making.

## Phase 4: Implementation Strategy Development and Visioning (Optional)

Although optional, Phase 4 consists of facilitated discussions with stakeholders around next steps and implementation strategies for communities participating in the entire Rural Tourism Assessment process. These discussions heavily focus on insights gathered directly from FIT assessments conducted during Phase 2 and shared during Phase 3. Tourism development models are applied, where and when necessary, to help guide discussions. Tailored strategies are developed to enhance the tourism experience based on visitor feedback and community priorities.

# Rural Tourism Assessment – Roscommon County Summary

The <u>Roscommon County Economic Development Corporation</u> and <u>Michigan State</u> <u>University Extension</u> (MSUE) established a partnership in early 2023 to strengthen rural tourism across the county and three communities by capitalizing on stakeholder knowledge, input, and first-time visitor perspectives to the area.

- Following MSUE's Rural Tourism Assessment format, Roscommon County along with Prudenville/Houghton Lake, St. Helen, and Village of Roscommon participated in the multi-phase effort.
- Phase I was conducted April 2023.
- Phase 2 was conducted September October 2023.
- Phase 3 was completed May 2024.
- At the time of drafting this summary, Phase 4 is being planned for Fall 2024.

As part of RTA, Phase 2 consists of a comprehensive FIT assessment in and with participating partners. In this effort, Roscommon County and the three identified communities received five first-time visitors at separate times between September and October 2023.

All five visitors spent three nights, four days visiting various stakeholder identified tourism assets from Phase 1, as well as a wide range of self-identified tourism assets while on site. A total of 15 nights were spent in the county: eight nights in hotels, four nights in motels, two nights camping, and one night in a bed & breakfast.

## **Visitor Profiles:**

- 1 Female from Generation X visited with her spouse between Friday-Monday.
- 1 Male from Generation X visited alone between Tues-Friday.
- 3 Males from Millennial Generation visited alone between Thurs-Sunday.
- All visitors are married residents of either Upper or Lower Peninsula, MI, and are employees of Michigan State iUniversity Extension with various expertise.

## Visitor Diverse Personal Interests:

 Artists, (Mountain) Bike Rider(s), Birder(s), Camper(s), Foodie, Hiker(s), Paddler(s), Nature and Outdoor Enthusiast(s), Trail Enthusiast(s), Water Lover, Trip Planners, and Avid/World Travelers.

# Introduction to First Impression Tourism Assessments (FIT)

The First Impressions (FI) program was developed in 1991 by the University of Wisconsin Extension to help communities learn about their existing strengths and weaknesses as seen through the eyes of first-time visitors. The FI program has been used to help communities across the U.S. and Canada inform economic initiatives or further develop community goals and has been modified over the years by various Extension services based on different needs. Michigan State University (MSU) Extension adapted this program via a multi-state grant provided by the Northeast Regional Center for Rural Development in 2014. MSU Extension's First Impressions Tourism Assessments (FIT) is a unique version of FI for our state and, since inception in 2016,

# What is FIT?

FIT is a comprehensive community assessment conducted by unannounced visitors in a host community. FIT involves developing leaders, assessing the host community, sharing results in forum open to all, and providing suggestions to advance community-driven tourism. Overall, FIT helps participating communities learn about their strengths and weaknesses through the eyes of first-time visitors. Since inception, FIT has empowered leaders and stakeholders to develop action plans to improve their communities based on new perspectives and suggestions from first-time visitors. These action plans are proven to be the catalysts needed to launch and expand small town tourism development across Michigan. For more information on FIT, please visit – <a href="https://www.canr.msu.edu/tourism\_first\_impressions/index">https://www.canr.msu.edu/tourism\_first\_impressions/index</a>

# **Additional FIT Resources**

# Please visit the FIT Resources Below to learn more about the program

- FIT How it Works
- FIT Frequently Asked Questions
- FIT Building a Community Leadership Team for FIT
- A Summary of Community Actions

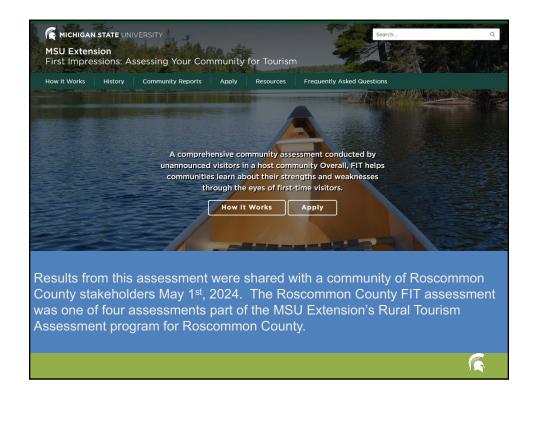
and Success from FIT - Downloadable Report



## MSUE Rural Tourism Assessment - FIT Results - Roscommon County, MI

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#### Other Contributors

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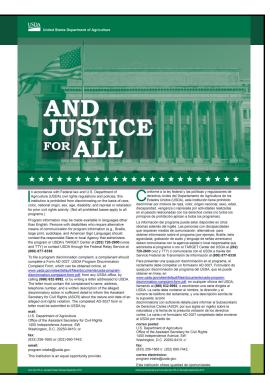
## **MSU Extension's Mission**

Helping people to improve their lives through an educational process that applies knowledge to critical issues, needs and opportunities.



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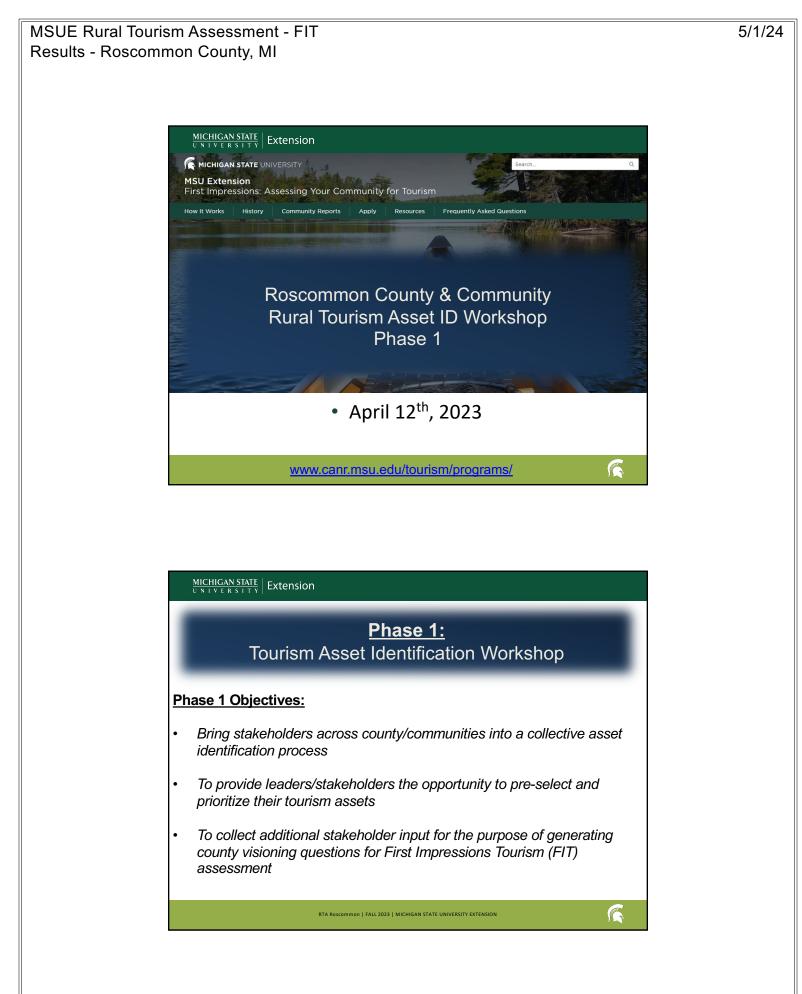
## Agenda / Objectives:

- To understand the <u>Rural Tourism Assessment</u> three-phase program
- Share the Roscommon County FIT results
- Facilitate a Next Steps process for participants
- Ensure attendees are aware of individual community results and when they are being offered

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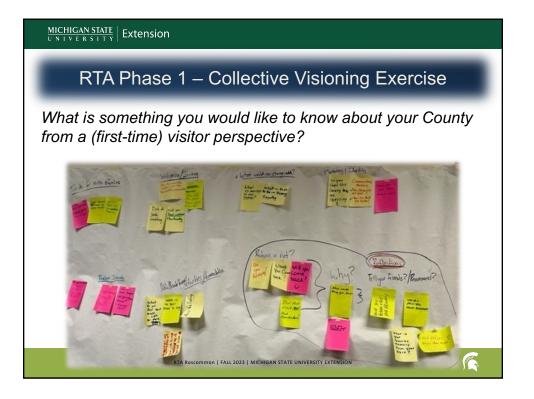










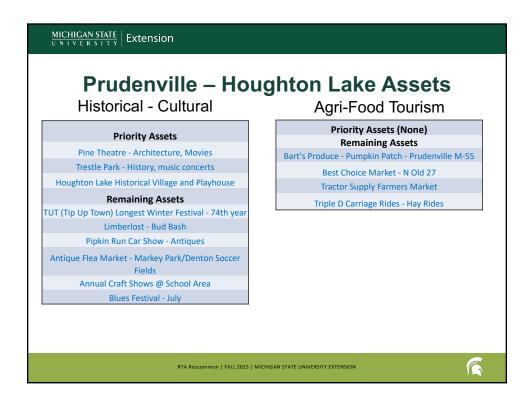


## **Incorporating Phase 1 into RTA**

- Shared list of assets with the 5 assessors
  - Ensured at least one assessor visited as many of the assets as possible
- Helped us better understand what current residents view as key community highlights/assets



$\frac{\text{MICHIGAN STATE}}{U N + V E R S + T Y}   \text{Extension}$						
<b>Prudenville – Houghton Lake Assets</b> Nature-based/Outdoor Rec Other (Lodging, retail, etc.)						
Priority Assets Snowmobile - ORV Trails, Owens Trail Head	Priority Assets (None) Frog Tiki Bar Bucilli's Pizza					
Fishing - Lymans, Houghton Lake Camping - Reedsburg Damn, N Houghton Lake State Forest Campground	Morning Glory - Retail Antique/Home Decor Remaining Assets					
Higgins Lake Bike Trail Iron-Belle Bike Trail Triple D Ranch	Lakeside Resort - Waterpark, Hotel, Restaurant Arnies - Retail, Gifts, Crafts Rocking Chair Gift Shop					
Remaining Assets State Land for Hunting Boating - Houghton Lake, DNR Launches, Marinas Lost Twin Lakes Hiking Trails - off Reserve Rd.	Mystical Awakening Anchor Inn - Paranormal Tours/Events					
Flats - Pavilion N. Old 27 Golfing - 10 Courses within 30 Minutes Pickleball Court - S.M. 18	Becky's Best Sewing - Sales, Classes, Repairs Camping World RV Center Lyman's - Fish, Bait Shop, Rentals					
Disc Golf - Skinner Park (Rosco Twp), Markey Twp Park Lakeland Recreation - Batting Cages, Putt-Putt Golf Quilt Block Trail	N. Michigan Event Center - Restaurant, Sports, Exercise Class Back Door Saloon					
Ausable Birding Trail Paddle Brave/Campbell's Canoe Livery KOA Campground	Limberlost Restaurant and Bar MJ's Restaurant					
Great Circle Campground	- Internet in the second se					



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Roscommon – Higgins Lake Assets						
Nature-based/Outdoor Rec Other (Lodging, retail, etc.)						
Priority Assets Higgins Lake - Diving, Boating, Fishing	Priority Assets (None) CRAF Center - Gym/Fitness Center Remaining Assets					
Marl Lake Trails + Lake (Canoe/Kayak) Ausable River South Branch (N. DT Roscommon)	Fireman's Memorial					
Remaining Assets Roscommon Zoo	The Barn at Higgins Lake/Event Center Freds of Roscommon					
Lighted Night Kayak Tour on Hig Lake Cut River Launch	The Loom Room					
Gahagan Nature Centre Winter-Fest	Weekends - Retail B&B Marina & Gift Shop					
Tisdale Trail Markey Park - Disc Golf, Dog Park, Fitness	Silver Dollar					
Sam-O-Set Park Roscommon Metro Park	Roscommon Canoe Classic - Event Cut River Grille					
Pheonix Park Roscommon Wallace Park	Polar Parlor					
Park 27 - Outdoor Concerts Gerrish Park	Country Corners Pizza Higgins Lake Bike Trail					
Cross-Country Ski Headquarters	Iron-Belle Bike Trail					
Camp Westminster Forest Dunes/Ye Old Country Club Kirtland Warbler Festival	Paddle Brave/Campbell's Canoe Livery KOA Campground					

#### MSUE-RTA-Roscommon County

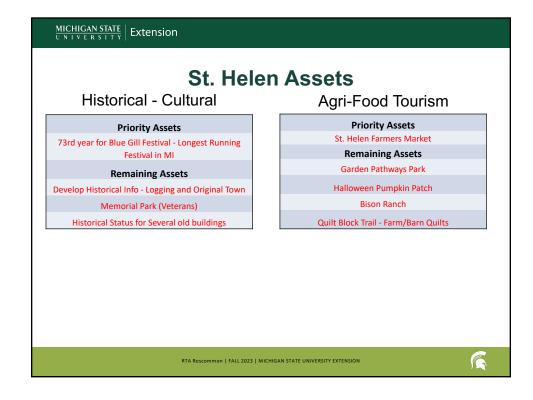


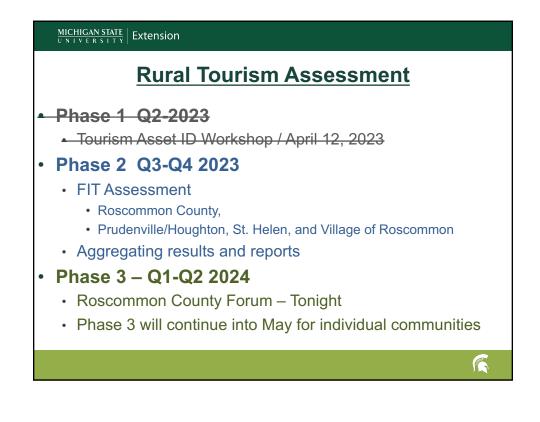
St. Helen Assets					
Nature-based/Outdoor Rec	Other (Lodging, retail, etc.)				
Priority Assets	Priority Assets (None)				
Lake St Helen Miles of Undeveloped Shoreline (Quiet water trail)	Lake Superior State University - Charlton Heston Academy				
Universal ADA Accesible Kayak/Canoe Launch	Remaining Assets				
100's of miles of accessible trails	Woody's Hot Dogs on the Lake				
Remaining Assets	Hen House - Top 10 Best Chicken in MI (MLIVE)				
Birding Trail	Family Events - Egg Hunt, Summer Kick-off, Blue-Gill,				
Garden Pathways Park Lake St. Helen Fishing Pier	Fireworks, Trunk or Treat				
Boat Launch, Marina and Beaches (Lake St. Helen)	The Game Refuge				
Area Parks - Richfield Twp. Park, Public Access Park, Cove Park, Garden Pathway	Multiple ORV Events				
Motor Sport Area - Rock Pile	Multiple Car Shows				
ORV and ATV Events	Evergreen Barn - Wedding Venue, 100 year old barn				
Second Largest Trailhead in MI					

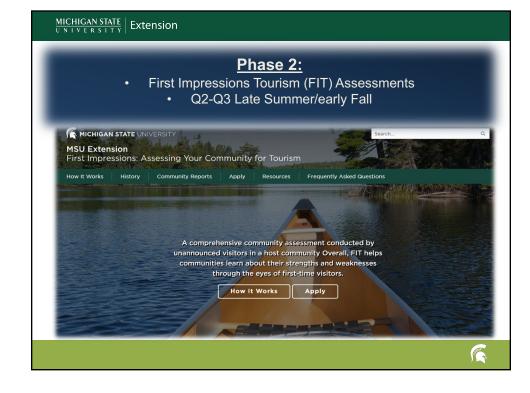
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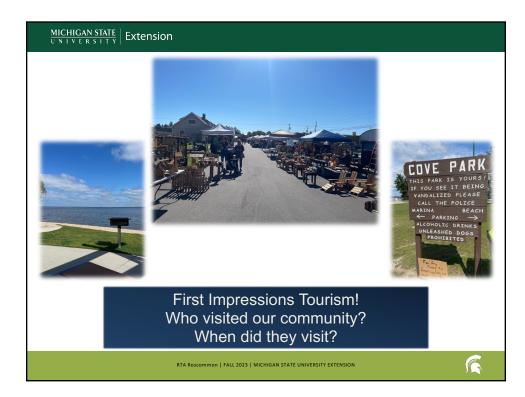


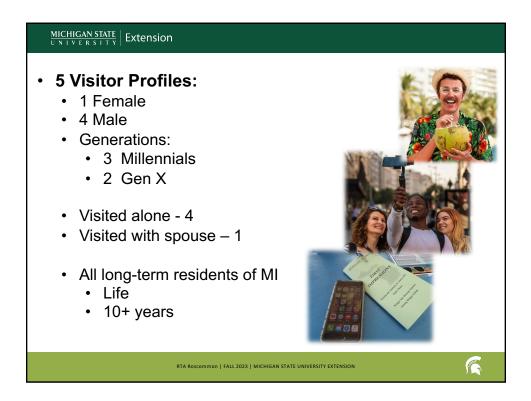




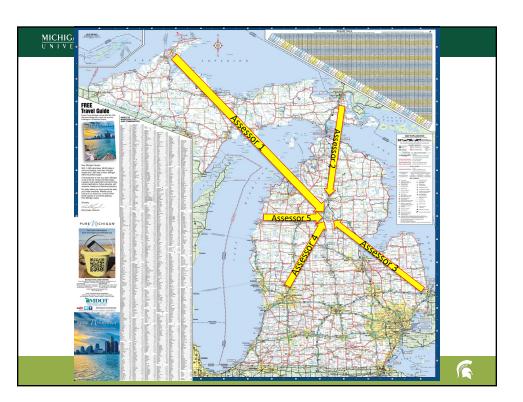








## MSUE Rural Tourism Assessment - FIT Results - Roscommon County, MI



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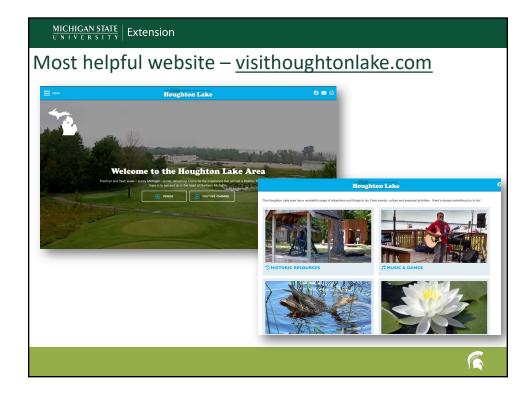
#### · Assessors also identified as-

- Non-parents, Parents
- Artists, Bike riders, Birder, Campers,
- Foodies, Local Food Fan,
- Hikers, Paddlers
- Nature & Outdoor Enthusiasts,
- All Trails Enthusiasts
- Water Lovers
- Map readers, Trip planners, Avid travelers
- Planners, Arts Executive, Tourism Faculty, Community Development Faculty

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## Most helpful website – visithoughtonlake.com

Question	Strongly Disagree	Disagree	Agree	Strongly Agree	Total		
The information was well presented.	0	0	3	2	5		
Web pages were visually appealing.	0	0	3	2	5		
l noticed typographical errors.	1	4	0	0	5		
It was easy to find information on the website	0	1	3	1	5		
The information was useful.	0	1	3	1	5		
More information is needed on this site.	0	2	2	1	5		
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## Why the most helpful?

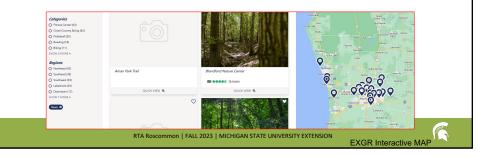
- 1. Website listed things to do, attractions from the surrounding region.
- 2. It was the *most professional* with the easiest to navigate. The topics for sub pages are specifically relevant to tourists.
- 3. Fairly robust website covering the county and region with events and such.
- 4. Most comprehensive list of activities, lodging, and videos
- 5. Seemed to be the most front and center resource



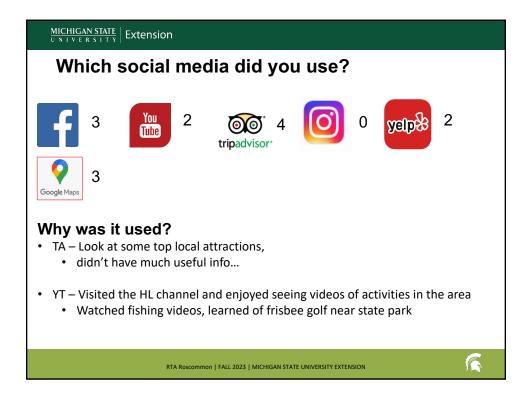
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## What additional info would be beneficial?

- 1. <u>An interactive map of the area</u> that allows you to see where things are located and select for different categories of attractions/lodging/restaurants
- 2. <u>Make things searchable by community</u> in addition to category, so e.g.
- 3. I would move the *RC Visitors Guide* to the top as as well as the App available via QR code. Putting all that at the bottom seems to discourage its use.
  - Note I only found out about both resources navigating around the community and noticing the app in my hotel lobby, not by using the "most helpful" website







## Based on your research, how did you visualize the county before visiting?

- I expected to find a region dominated by the two large lakes that are within the county borders and to have some maybe dated tourism infrastructure that exists along those lakes. The area between the lakes I was expecting to be forested and fairly wild in terms of services and people.
- Spread out, rustic, outdoor recreation focused, high expectations for outdoor recreation, low expectations for food and accommodations.

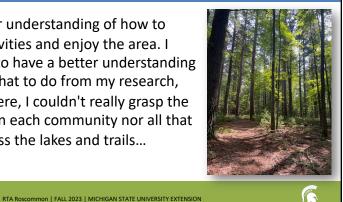


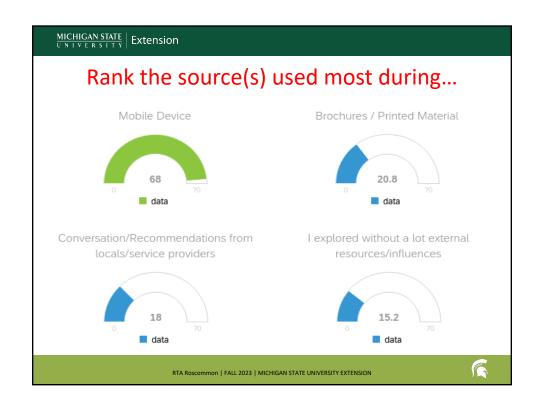
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Based on your research, how did you visualize the county before visiting?

- Visualized two main population centers around the lakes and mostly forested elsewhere. I worried about not having a motorboat, quad, ORV, or a set of clubs for my visit!
- I did expect easier understanding of how to participate in activities and enjoy the area. I guess I expected to have a better understanding of where to go, what to do from my research, but when I got there, I couldn't really grasp the distances between each community nor all that clear how to access the lakes and trails...





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# **Community Information**

Question	Disagree	Somewhat Disagree	Somewhat Agree	Agree
It was easy to find a visitor center	0	1	2	2
Visitor center hours were conducive to visitors	0	2	2	1
Visitor center staff were helpful	0	1	2	2
<ul> <li>It was easy to find a regional tourist brochure</li> </ul>	0	0	2	3
• It was easy to find a map of the region	0	2	0	3
The local/regional newspaper was informative	1	0	2	1
Information booths/kiosks exist to help tourists locate attractions and services	0	0	5	0
				-

## MSUE Rural Tourism Assessment - FIT Results - Roscommon County, MI

	$\frac{\text{MICHIGAN STATE}}{U N + V E R S + T Y}   Extension$	Top 4 reasons	5
•	Outdoor recreation	5	
•	Be in nature	3	
•	Visit friends and family	3	
•	Relax	3	
•	Specific activity this county has	2 ★	
•	Other Reason	2 ★	
•	Engage in sports activities	1	
•	Engage in business/professional activities	1	2
•	Visit historical sites	0	
•	Get away from people	0	
•	Experience a unique culture	0	en e
•	Get entertained/for entertainment	0	
•	In transit to somewhere else	0	ORVs, Trails
•	Engage in religious activities	0	Fish, Family Tradition
•	Agritourism opportunities	0	
•	Shop	0	

$\frac{\text{MICHIGAN STATE}}{U N + V E R S + T Y}   Extension$		
Nature-based attractions	14	
Outdoor recreation	13	
Hospitality and friendliness	12	and the second
Safety and security	10	A. C. Standard
Destination's marketing	9	a series and
Customer service	9	Contraction of the second s
Cultural attractions	8	the second
Cleanliness	7	
Variety of shopping options	7	
Variety of accommodations	6	
Agricultural attractions	6	
Directional signage	5	
Well marked assets	5	
Variety of restaurants	4	
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#### County Attributes –

There are several nice hiking trails, state parks and recreation opportunities that make Roscommon County an outdoor lovers paradise

The natural beauty of the lakes, rivers and trails in the area are something that should draw visitors during all four seasons to Roscommon County



Overall, this area exceeded my expectations. I was not expecting such great customer service and friendly people at nearly every business I went into. Clearly this area has been in tourism for a while and appreciates tourists (at least at businesses).

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One of the main areas that I thought the county was lacking was in variety and innovation within the restaurant industry. Many of the eateries in the county were serving very similar types of food, and by the third day staying there I was looking for something with more variety or types of cuisine

> It did seem like, outside of the state parks, public access to the two main lakes was lacking

It might also be difficult for a wheelchair bound person to access some of the area's assets

In terms of safety and connectivity it's EXTREMELY car-centric everywhere and poorly signed, so I drove past a lot of things before I had any idea I was looking at something interesting

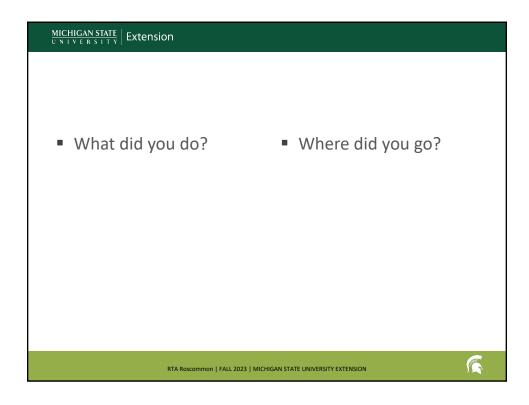
## County Geographic specific

I found the southern portion of the county to lack directional signage or signage that was visible to the eye that was already being bombarded with signage along the main corridor of Prudenville. That area is just overwhelmingly obnoxious with marketing and if you don't have a co-pilot, you can easily create an accident or get into one.

North of the county though I thought the signage was much better, but even there it lacked between communities. The communities could be connected visually so much better and encouraging visitors to "loop".



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## **Description for Assets Visited – Next 3 slides**

- Assets highlighted orange on the following three slides were identified during Phase 1 by stakeholders as important to Roscommon County's tourism industry.
- The list themselves were assets visited by assessors



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	Assets Visited – Prudenville/Houghton Lake						
•	Lake House Meat and Deli and the	•	Home Depot				
	takeout only Side Shack	•	Sully's on the Lake BBQ				
•	Bookworm	•	Lakeside Resort				
•	Beachfront Hotel	•	Houghton Lake Flats (Birding trail)				
•	Detroit Rustic	•	HL Fitness Center				
	Joe's Coney Island	•	Bart's Fruit Market				
	Knitty Gritty Treasures	•	Trestle Park				
	M55 Pour House	•	Pawn Shop				
	RV Camping World	•	Limberlost				
	Lost Twin Lakes Hiking Trail	•	Chamber Farmers Market				
	Kiss Me Coffee	•	Sullivan Beach Park				
	Walmart	•	Houghton Lake Provisioning Center				
		•	Navajo Trading Post				
ŀ	Lakeview Waterfront Park	•	Skinner Park / Roscommon Township Disc				
•	Beachfront hotel		Golf				
•	Morning Glory	•	TJ Loopies Sips and Sweets				
•	Spicer's Boat City	•	Backus Township Park				
•	Frog Tiki Bar	•	Lakeside Bar and Grille				

#### Assets Visited – Village of Roscommon

#### Cut River Grille

- Michigan State Firemen's Memoria
- North Winds Lodge at Higgins Lake
- N Higgins Lake SP (Crawford County)
- Roscommon Area District Library
- Marl Lake Trail
- Michigan Firemen's Memorial Festiva
- CCC Museum (Crawford County
- The Bird and The Bear Bakery
- Beechwood Cafe
- Made Up North
- The Butcher's Wife Market
- Roscommon Historic Model Train Museum
- S. Higgins Lake State Park

- Northern Candles and Soap
- Roscommon Village Market
- Au Sable River Cen
- Art-Y-Facts
- Village Outfitters
- Wallace Park
- Addie Beth's Clothing
- Marguerite Gahagan Nature Preserve
- IIsdale Triangle Pathwa
- Uncommonly Goods
- Cross Country Ski Headquarters
- St. Vincent DePaul
   Markey Memorial Park & Disc Go Gerrich Township Park

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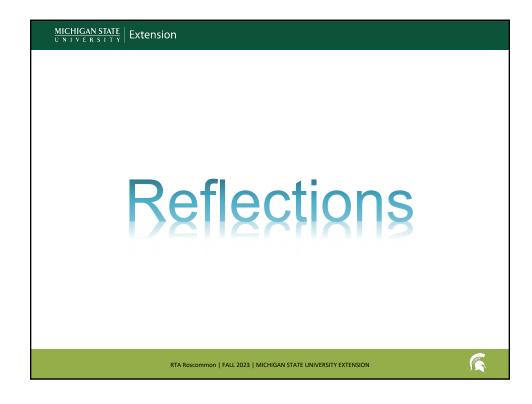
#### MICHIGAN STATE Assets Visited – St. Helen Kirtland Community College Disc **Golf Course** Richfield Township Park The Angry Oven Roscommon Red Pine Natural Area Roscommon State Forest (near Public access, Lake St. Helen Cedar Creek) Beef a Roo The Market Forkin Around BBQ Artesia Beach area and Rite Aid Campground St Helen Power Sports Camp Kirby Dollar Tree The Howling Pumpkin Veterans Memorial Park Sec. RTA Roscommon | FALL 2023 | MICHIGAN STATE UNIVERSITY EXTENSION

#### Public and Private Assets Visited

- All assets listed were experienced between 1 and 5 times
- All have one or more reviews
- Some assets may be misnamed
- Some assets may technically be part of other communities, but were experienced as listed
- Assets identified as high attractions in individual community Zooms.



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### How often can you see yourself visiting again?

Once a year	0
A couple times a year	1
Every couple years or so	1
Not really for another few years	3
I cannot envision returning	0

#### MICHIGAN STATE | Extension What will you remember most six months from now? • The lakes and hiking Lack of lake access • Feeling of remoteness • "The Loop" marketed on 75N, but no loop • Ability to get away from people in nature Lack of Mountain Biking options Beachwood Café Overwhelming feeling in • Old growth trees Prudenville • Gahagan Preserve • South Higgins Lake • Scenic drives between Rosco and St. Helen Cross-country Headquarters Village of Roscommon

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# As the destination is now, I would recommend this to friends/family? **100% Said Yes!**

- A place that I would visit again and plan to bring family to camp at either N or S Higgins Lake State Parks, hike or play disc golf
- Great outdoor recreation opportunities.
- If I had a friend who was looking to rent a cabin and spend some time on a lake, I would say go for it.
- I would recommend the S. Higgins Lake State Park and Roscommon area generally.
- For the State Parks



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## **Strengths**

areas

Trail

- Natural resources
- State park infrastructure Remote / open space

Feeling of solitude

Known tourism

destination

- Diversity of (state/federal) landscapes
- Some cultural sites
- A place to go, relax, and
- Outdoor recreation, trails
- Kirtland Warbler Birding A CVB
  - **Multiple Chambers** •
- Great customer service
- Some nice lodging and food
- explore (w/ boat or ORV)

- **Rosco County EDC**



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#### Challenges

- Aging tourism infrastructure
- Difficult pedestrian/nonmotorized travel
- Reliance on cars
- Everyone knows the lakes, but seems not much else
- Difficult public access to lakes
- Lack of food variety options
- Minimal city planning/zoning
- Lack of natural community gathering places

- Needed update of zoning ordinances
- Lack of walkability south side of county
- Lack of connectivity between communities
- Poor signage (overshadowed)
- Weak community websites •
- No mention/signage of the • "Loop"
  - Same

## **Opportunities = Suggestions**

- Increase public access to lakes
- Foster more unique food options
- Farm to table/Local food
- Brew pub and/or distillery
- Increase county marketing
- Better maps to help navigate
- Split RC into 4 specific hubs
- Increase outdoor recreation options
- Engage MTB trail and other users

- Expand Trestle Park into multi-use community node
- Create more continuity via planning and zoning
  - Ordinance for Pedestrian Center in Prudenville
  - Decreasing parking lot sizes and yard setbacks (redevelopment)
- Create welcoming campaigns in less visited areas (St. Helen)
- Connect 3 communities better

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## 30,000 Foot Suggestions

- Elevate "The Loop" concept as advertised on 75N
- Get communities to buy into it as a regional county effort
- Use concept to develop 1-, 2-, and 3day+ itineraries
- Use itineraries to develop new ideas, themes, cuisines
- Link communities together visually by story, trails, history, distances, activities, etc.



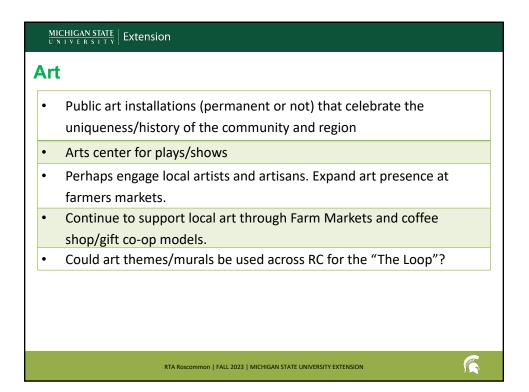
## Suggestions

- Art
- Business
- Community
- Recreation



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#### **Business**

- More local food options and variety, maybe a local restaurant pop-up to provide access to kitchen space and clientele for restaurant startups and to attract entrepreneurs
- Construct a more coherent county wide chamber
- More dining variety.
- Encourage more hotels to get onto major travel websites (Bookings, Expedia) because it looks like there are very few hotels in the area on those websites. There are many, many short-term rentals on those websites so it is enticing to do the STR route rather than a hotel/motel.
- Explore different dining options/Farm to Table

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## Community

- Install better sidewalks on the South of Houghton Lake (that area is dangerous to walk around!)
- Try to develop multi-use public spaces.
- Increase way finding between communities and pointing to community assets
- The Loop!



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## Recreation

- Increase mountain bike and non-motorized trail infrastructure
- Mountain bike trails would add another layer of outdoor rec.
- More lake access wherever possible.
- Consider adding recreational opportunities, like SUP, disc golf, to suite of possibilities-increase YouTube presence for those sports
- Enhance MTB users/bikers

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**IMPRESSIONS:** 

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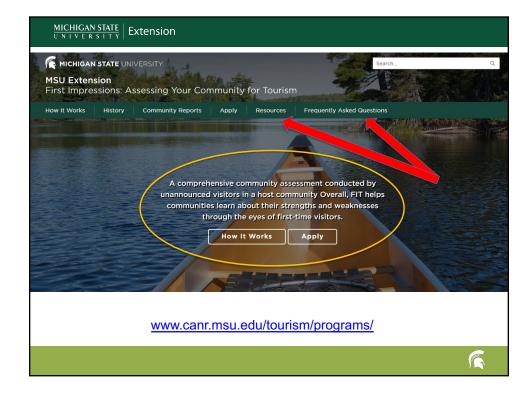
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- · Communities are using FIT to -
  - · Build capacity
  - <u>Strengthen</u> their image, assets, and tourism/recreation opportunities
  - Update master and/or recreation plans
  - · Spawn new ideas and leadership
  - Increase grant applications to -
    - DNR, Community Foundations, USDA Rural Development
  - Organize for state agency programs, such as
    - Redevelopment Ready Certification (RRC)
    - Main Street Programs

First Impressions: Assessing your community for tourism (FIT), Michigan State University Extension © Michigan State University • MSU Extension





MSUE Rural Tourism Assessment - FIT Results - Roscommon County, MI	5/1/24
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# **Next Steps for FIT Communities**

• Consult the FIT Community Next Steps manual provided to your Community Leadership Team (CLT).

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- Learn from other FIT communities as to what is achievable by reviewing "FIT Successes Report-April 2021 Edition" - https://www.canr.msu.edu/resources/fitsuccesses-report-april-2021-edition
- Consider exploring the raw data further and identifying parts of the results to act.
- Facilitate discussions with private sector assets visited during the assessment and share asset reviews with each stakeholder and/or department.
- Schedule a public discussion meeting between the CLT, local leaders, and active citizens of all ages, abilities, and backgrounds.
- Review your community's result and discuss strategies to work together.
- Search out low-hanging tourism-related projects from list of results, picking one or two items that can be accomplished immediately and ensure their completion.
- Schedule a follow-up discussion with MSU Extension Government and Community Vitality/Tourism educators to facilitate your next steps if you need assistance. Contact MSU Extension Statewide Tourism Educator, Andy Northrop – northro5@msu.edu

# **Available Funding and Grants**

- MI Economic Development Corporation Public Spaces Community Places <u>https://www.miplace.org/programs/public-spaces-community-places/</u>
- Match on Main https://www.miplace.org/small-business/match-on-main/
- United States Department of Agriculture-Rural Development Grants
   <a href="https://www.rd.usda.gov/programs-services/all-pro
- Michigan Arts and Humanities, Michigan Council for Arts and Cultural Affairs (MCACA)
- Arts Midwest (Touring Gig Fund), National Endowment for the Arts
- Community Foundations and/or individual Foundation funds (example: Dow in Midland)
- Business/Corporate sponsorships (example: MI Sugar Trails <u>http://www.sblc-mi.org/michigan-sugartrails.html</u>)
- Crowd Funding, Individual donations / sponsorships (Lions Club, Rotary Club, etc.)

# Summary of MSU Extension tourism development programs

The following programs are available statewide to guide decision making around tourism development and implementation.

## Understanding Tourism for Michigan Communities (UTMC)

This interactive workshop highlights tourism industry statistics and exposes communities to trends and travelers' interests, as well as a number of niche tourism markets. UTMC is specifically designed to promote regional synergies, leadership, and tourism product development. <u>https://www.canr.msu.edu/tourism/programs/understanding-tourism-for-michigan-communities</u>

## **Planning for Tourism-Preventing Destination Decline**

This workshop walks communities through a planning process and uses life-cycle models to explore where communities may be in establishing themselves as tourism destinations. Additional tools will be employed to determine their readiness, identify next steps for action and explore engagement strategies for coalition building within the community. <u>https://www.canr.msu.edu/tourism/programs/planning-for-tourism</u>

## First Impressions Tourism (FIT) Assessments

FIT is a comprehensive community assessment conducted by unannounced visitors in a host community positioned to lead development based on the program results. FIT involves developing community leadership, assessing the host community, sharing the results in a community forum open to all, and providing suggestions to drive community action. Overall, FIT helps communities learn about their strengths and weaknesses through the eyes of first time visitors.

https://www.canr.msu.edu/tourism\_first\_impressions/index

## **Custom Tourism Programs**

MSU Extension tourism educators are equipped to meet the diverse needs and interests of Michigan communities. Specialized programs are available to communities with a specific interest in agri-tourism, ecotourism and/or cultural/heritage tourism.

Learn more Learn more about MSU Extension tourism programs by visiting: <a href="https://www.canr.msu.edu/tourism/">https://www.canr.msu.edu/tourism/</a>